

JCT600 VEHICLE LEASING SOLUTIONS

The JCT600 VLS approach is about providing our customers with innovative and cost-effective solutions, JCT600 VLS are experts when it comes to vehicle funding and management solutions, we pride ourselves on offering the full suite of management services, in partnership with key suppliers. We have been in the industry for over 30 years – we stay ahead by keeping our customer at the centre of all we do. Our people are our strength – professional with personality.



Full product and service portfolio designed to deliver the lowest cost and highest value vehicle mobility solutions to our customers.



VEHICLE FUNDING & MANAGEMENT

We truly believe we have the best people, deliver the best service and are not afraid to structure our offering to provide the most cost effective and transparent solution throughout the life of our dealings.

We focus on our strengths in delivering tailored solutions to the mid/Large-corporate sector and fleets of 50-500 vehicles, a sector often ignored by our competitors when it comes to delivering the level of service, we pride ourselves on.

VLS provides different solutions to our customers ranging from a fully outsourced solution to just the provision of vehicles. Regardless of size our partnership approach in delivering the most cost effective and operationally efficient solution includes:

- ✓ A dedicated Account Management team within JCT600 VLS with direct phone and emails – no call centre approach
- ✓ A comprehensive and thorough implementation by a specialist team
- ✓ The latest technology including driver ordering portal, driver app and MI platform
- ✓ Ongoing fleet and contract reviews with SLA management and proactive contract and mileage management
- ✓ A fair, open and honest approach to all our dealings with excellent communication

CONSULTANCY

We will provide full consultancy services to help unlock the full potential of your fleet and to deliver the lowest cost highest value fleet solution. This holistic approach includes funding and whole life cost analysis, fleet policy advice, environmental best practice and expertise in delivering your EV future. Our analysis is completely bespoke as we understand each fleet has its unique challenges, objectives and ultimately requires tailored solutions.



www.jct600vls.co.uk

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DEDICATED TEAM & 24/7 SERVICE

We create an extension of your fleet team within JCT600 VLS with the below team and structure to be the team dedicated to your business and deliver a full wrap around service. The fleet team will deliver:

- ✓ Personal and proactive approach to the management of your fleet
- ✓ Scheduled and regular account reviews with your Account Management team
- ✓ Ongoing consultative approach to stay ahead of fleet and market changes
- ✓ One office-based team to manage stakeholders & driver queries, along with dedicated out of hours team
- ✓ Direct communication with the team

VLS office hours are 8.30am to 5.30pm with 24/7/365 out of hour's driver contact and support supplied by our chosen partner, providing:

- ✓ A dedicated JCT600 VLS support team
- ✓ Tailored service by customer to your exact requirements
- ✓ Driver concierge, triage and warm transfer to correct supplier: Accident Management - Breakdown and recovery - Replacement vehicles

IMPLEMENTATION

- ✓ A comprehensive and thorough implementation is vitally important to the successful launch of a new customer and for the ongoing management to build a lasting partnership. We have a dedicated Customer Projects and Implementation Team and your dedicated Implementation manager's role is to control the implementation with engagement with key stakeholder from across both businesses where required and does so with the involvement of your Account Manager throughout. This ensures continuity and understanding of the reasons behind the decisions made, leading to the effective management of the partnership moving forwards. Some key elements which make up the implementation are:
- ✓ Project discover, scoping meeting
- ✓ Consultation during the project - agreeing any changes to your current policy as well as adopting any other cost saving initiatives or recommendations made during the supplier review process
- ✓ Host meetings with key suppliers to agree the best solution for you.
- ✓ Weekly project calls to keep both parties updated and issue of an actions log to keep track of project tasks
- ✓ Communications plan to launch the scheme to your employees
- ✓ Briefing document that will be shared with the business ahead of scheme launch – all areas of the business will know your account

INNOVATION, SYSTEMS & TECHNOLOGY

JCT600 VLS deliver a wide range of technology from driver centric online ordering portal for comparing vehicles, tailored to your Driver policy and grades. Utilising our Origo System, a unique and market leading online platform providing real time funding method, drive train and vehicle specification comparisons to enable fleet managers and drivers to make the cost effective choice, every time. This is complemented with in life support utilising our Fleet controller dashboard to give immediate access to vital fleet information. We also provide all drivers with our DriveVLS app which gives the drivers direct access to support at the touch of a button, along with the ability to provide weekly checks reported directly to the fleet team.



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